This agreement is between:

The University of Pittsburgh at Bradford and Jamestown Business College

The University of Pittsburgh at Bradford (UPB) and Jamestown Business College (JBC) set forth the conditions upon which UPB will consider graduates of the Associate in Applied Science in Business Administration/Marketing and Management option program at JBC for admission into UPB's Bachelor of Science in Business Management program. This document sets forth those conditions, which the parties hereby agree to.

A. Rationale for the purpose of the articulation agreement

This agreement applies only to the Associate in Applied Science in Business Administration/Marketing and Management option program that is currently constituted and delivered at JBC as of the 2002 - 2003 academic year. The purpose of this agreement is to make available to the Associate in Applied Science in Business Administration/Marketing and Management option graduates of JBC the opportunity to pursue a Bachelor of Science in Business Management.

- B. Description of how the agreement may be renewed or terminated
- 1. JBC agrees to promptly notify UPB upon any substantive curriculum modification to the Associate in Applied Science in Business Administration/Marketing and Management option program, and further agrees that the terms of this agreement will no longer hold unless UPB provides a written approval that the curriculum changes do not alter the intent of this agreement.
- 2. UPB agrees to provide JBC with information about the Bachelor of Science in Business Management program of study and any changes to the curriculum, should they occur. Conditions for admission into the Bachelor of Science in Business Management program are stipulated in section C of this document.
- 3. The terms of this agreement shall remain in effect, except as stipulated in certain previous terms as listed herein, until terminated by either party. Any party may terminate the agreement with or without cause, on the provision of 120 days written notice to the other parties.
- C. Admission requirements and transfer of academic credits
- 1. UPB agrees that graduates of the Associate in Applied Science in Business Administration/Marketing and Management option program meet the admissions standards of the Bachelor of Science in Business Management program given that they satisfy the following conditions:
 - a. Successful completion of 73 transferable credits with a grade of "C" = 2.0 grade points or better:
 - b. A cumulative grade point average (GPA) of 2.5 or better.
 - c. Students must meet UPB conduct standards in regard to known behavioral problems.
- 2. UPB agrees that JBC's Associate in Applied Science in Business Administration/Marketing and Management option graduates who meet the above admissions standards and complete the application and deposit requirements by May 1 will be admitted into the Bachelor of Science in Business Management program.

JBC students who complete the required and recommended courses in this agreement with grades of "C-" or higher will be admitted to UPB with junior standing.

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Courses	required	from	Jamestown	Rusiness	College

ACC101 Accounting Principles I

ACC102 Accounting Principles II

COM222 Effective Oral Communication

ECO132 Principles of Economics

ENG101 College English I

ENG102 College English II

IT131 Computer Applications I

IT132 Computer Applications II

IT251 Advanced Computer Applications

MA101 College Business Mathematics

MGT231 Principles of Management

MKT123 Marketing Principles

MKT222 Sales and Advertising Management

MKT 236 Retailing

PSY250 Psychology for Life and Work

SOC244 Contemporary Issues in Society

Courses required from the University of Pittsburgh at Bradford to complete the B.S. in Business Management

General Education Requirements

Upper-Level Writing elective (3 credits)

Arts and Letters electives (9 credits) must include at least one course in literature, and at least one course in the creative, fine, and performing arts.

Upper-Level Non-Western History, Culture, or Philosophical Inquiry <u>and</u> Upper-Level Euro-American History, Culture, or Philosophical Inquiry electives (6 credits) *must include at least one history course*

History, Culture, or Philosophical Inquiry electives (3 credits)

Physical <u>and</u> Life Sciences electives (7-8 credits) must include one physical science course and one life science course (one of which must have a lab component)

Physical Education elective (1 credit)

Senior Colloquium (3 credits)

Course Requirements in the Major

Core requirements in business management	
FIN 1301 Corporate Finance	3
MIS 1308 Business Information Systems	3
MGMT 1401 Business in Society and International Environment	3
MGMT 1451 Capstone: Management Policy	3
Two upper-level Business electives	6
Other required courses	
ECON 0204 Statistical Methods	4
ECON 0206 Intermediate Microeconomics	3
MATH 0136 Applied Calculus	4

Total upper level credits 30 minimum Total credits 122-126

This agreement constitutes the entire agreement and terms of understanding among the parties named herein and supersedes any prior agreements or understandings among the parties.

UPB and JBC have entered this agreement on the date indicated and witnessed by the signatures below:

Jamestown Business College	date	
Jamestown Business College	date	
J. Michael Stuckart, Interim Vice President and Dean of Academic Affairs The University of Pittsburgh at Bradford	date	
James L. Baldwin, Assistant Dean of Academic Affairs and Registrar The University of Pittsburgh at Bradford	date	

This agreement is between:

The University of Pittsburgh at Bradford and Jamestown Business College

The University of Pittsburgh at Bradford (UPB) and Jamestown Business College (JBC) set forth the conditions upon which UPB will consider graduates of the Associate in Applied Science in Business Administration/Information Technology option program at JBC for admission into UPB's Bachelor of Science in Business Management program. This document sets forth those conditions, which the parties hereby agree to.

A. Rationale for the purpose of the articulation agreement

This agreement applies only to the Associate in Applied Science in Business Administration/Information Technology option program that is currently constituted and delivered at JBC as of the 2002 - 2003 academic year. The purpose of this agreement is to make available to the Associate in Applied Science in Business Administration/Information Technology option graduates of JBC the opportunity to pursue a Bachelor of Science in Business Management.

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JBC students who complete the required and recommended courses in this agreement with grades of "C-" or higher will be admitted to UPB with junior standing.

Courses required from Jamestown Business College

ACC101 Accounting Principles I

ACC102 Accounting Principles II

COM222 Effective Oral Communication

ECO132 Principles of Economics

ENG101 College English I

ENG102 College English II

IT131 Computer Applications I

IT132 Computer Applications II

IT251 Advanced Computer Applications

IT261 Database Management

IT271 Web Site Development

IT281 Computer Information Systems

MA101 College Business Mathematics

MGT231 Principles of Management

PSY250 Psychology for Life and Work

SOC244 Contemporary Issues in Society

*Students will be required to take these courses at Pitt-Bradford if not completed at Jamestown Business College

Courses required from the University of Pittsburgh at Bradford to complete the B.S. in Business Management

General Education Requirements

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History, Culture, or Philosophical Inquiry electives (3 credits)

Physical <u>and</u> Life Sciences electives (7-8 credits) must include one physical science course and one life science course (one of which must have a lab component)

Physical Education elective (1 credit)

Senior Colloquium (3 credits)

Total upper level credits

Total credits

Course Requirements in the Major

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Core requirements in business management	
FIN 1301 Corporate Finance	3
MRKT 1301 Marketing	3
MIS 1308 Business Information Systems	3
MGMT 1401 Business in Society and International Environment	3
MGMT 1451 Capstone: Management Policy	3
Upper-level Business elective	3
Other required courses	
ECON 0204 Statistical Methods	4
ECON 0206 Intermediate Microeconomics	3
MATH 0136 Applied Calculus	4

30 minimum

122-123

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Courses	required	from	Jamestown	Rusiness	College
Courses.	icquiicu	1110111	Janic Sto wn	Dusiness	Concge

ACC101 Accounting Principles I

ACC102 Accounting Principles II

ACC201 Intermediate Accounting

ACC210 Computerized Accounting Applications & Payroll

ACC223 Managerial and Tax Accounting

COM222 Effective Oral Communication

ECO132 Principles of Economics

ENG101 College English I

ENG102 College English II

IT131 Computer Applications I

IT132 Computer Applications II

IT251 Advanced Computer Applications

MA101 College Business Mathematics

MGT231 Principles of Management

PSY250 Psychology for Life and Work

SOC244 Contemporary Issues in Society

Courses required from the University of Pittsburgh at Bradford to complete the B.S. in Business Management

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MGMT 1451 Capstone: Management Policy	3
Upper-level Business elective	3
Other required courses	
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Total upper level credits	30 minimum
Total credits	122-123

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